



# BEYOND THE HYPE: PROMISES, PITFALLS, AND ILLUSIONS OF AI IN POLICYMAKING

EMPOWERING POLICY EXCELLENCE, UCD GEARY INSTITUTE FOR PUBLIC POLICY  
4 DECEMBER 2025

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University of Helsinki



# ARE WE RIDING A WAVE?

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Press release

**AI to power national renewal as government announces billions of additional investment and new plans to boost UK businesses, jobs and innovation**

A major package of investment at the heart of government strategy to boost growth and spread prosperity

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Press release

**Experimental AI could help councils meet housing targets by digitising records**

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[Blog](#)

**Digital trade**

Organisations: [Department for Business and Trade](#)

**Launching DBT's first public-facing AI feature**

tool aims to modernise council planning by replacing outdated paper systems with high-quality digital systems, enabling faster, smarter decisions to support the government's goal of building 1.5 million homes.

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Notice

**Memorandum of Understanding between the UK and Anthropic on AI opportunities**

Memorandum of Understanding on AI opportunities between the UK government and Anthropic.

From: [Department for Science, Innovation and Technology](#)

Published 14 February 2025

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[Department for Science, Innovation & Technology](#)

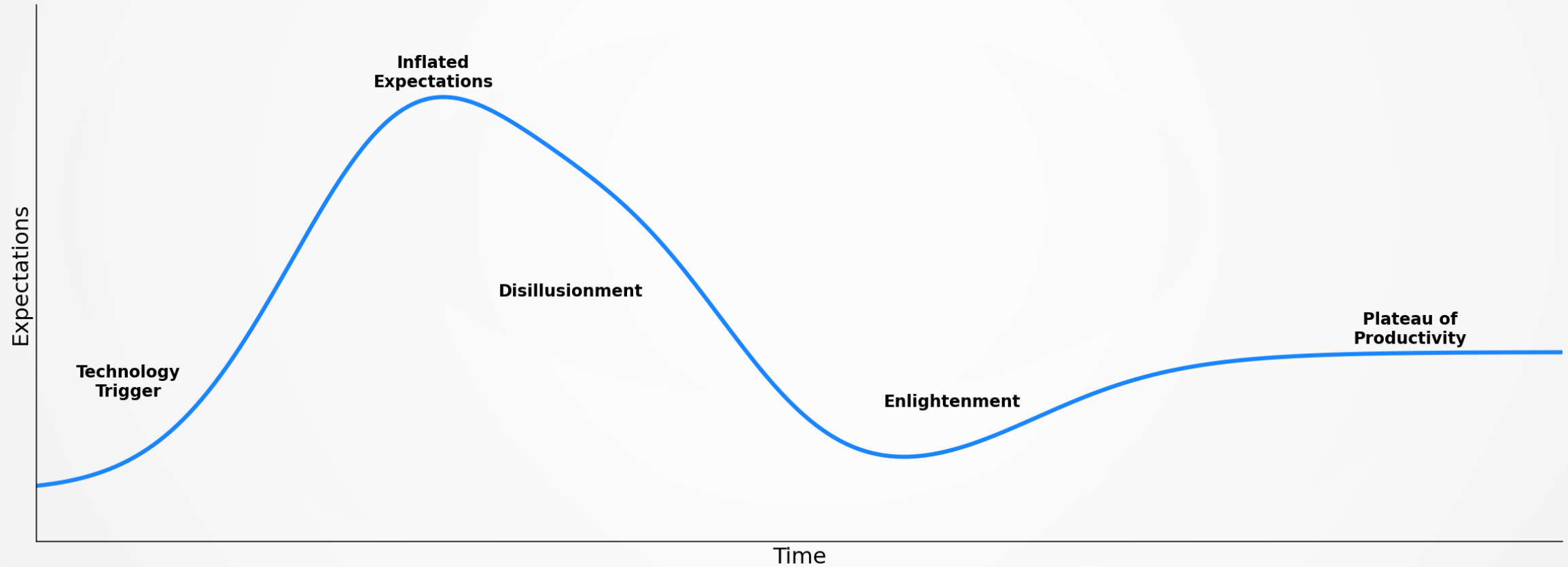
Notice

**Memorandum of Understanding between UK and OpenAI on AI opportunities**

Published 21 July 2025

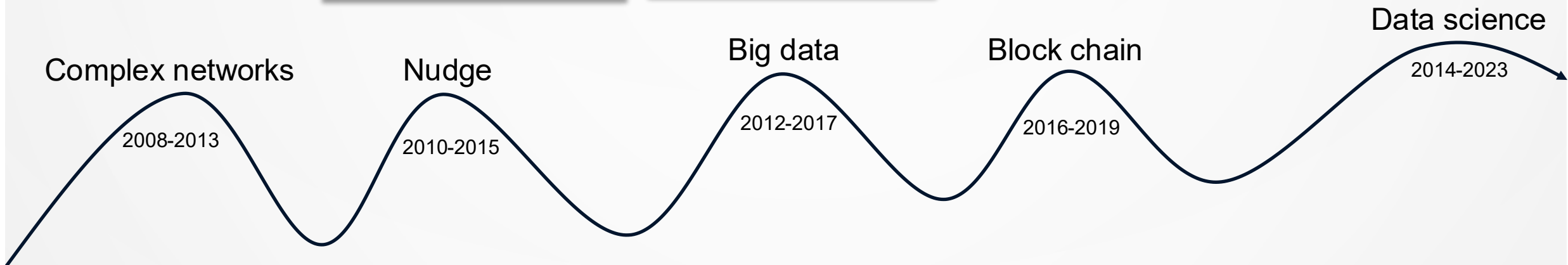
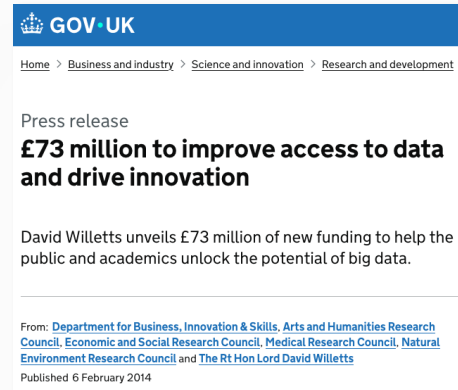
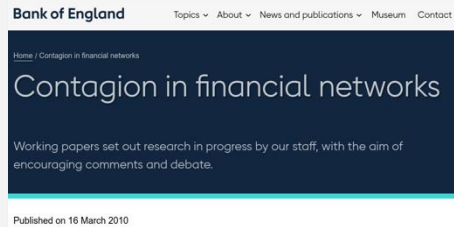


# THE GARTNER HYPE CYCLE





# HYPES AND ADOPTIONS IN UK POLICY DURING THE LAST DECADE





I C A N

D O

# PROMISES

A N Y T H I N G



# COMMON PHRASES ABOUT AI IN MEDIA

- Unleashing creativity
- Unlocking jobs
- Multiplying productivity
- Transforming economies
- Reshaping labour market skills
- Boosting investment
- Supporting policy goals
- Enhancing better spending
- Securing the country









# EVIDENCE ON AI'S IMPACT IS MIXED

Contents lists available at [ScienceDirect](#)

 **Journal of Economic Behavior and Organization**

journal homepage: [www.elsevier.com/locate/jebo](http://www.elsevier.com/locate/jebo)



## Artificial intelligence and firm-level productivity

Dirk Czarnitzki<sup>a,b,c,\*</sup>, Gastón P. Fernández<sup>d</sup>, Christian Rammer<sup>c</sup>

<sup>a</sup> Dept. of Management, Strategy and Innovation, KU Leuven, Belgium

<sup>b</sup> Centre for R&D Monitoring (ECOOM) at KU Leuven, Belgium

<sup>c</sup> Department Economics of Innovation and Industrial Dynamics, ZEW - Leibniz Centre for European Economic Research, Germany

<sup>d</sup> Department of Economics, KU Leuven, Belgium

### JOURNAL ARTICLE

## Generative AI at Work<sup>\*</sup>

[Erik Brynjolfsson](#), [Danielle Li](#), [Lindsey Raymond](#)

*The Quarterly Journal of Economics*, Volume 140, Issue 2, May 2025, Pages

<https://doi.org/10.1093/qje/qjae044>

**Published:** 04 February 2025 **Article history** ▼

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OECD publishing

## THE IMPACT OF ARTIFICIAL INTELLIGENCE ON PRODUCTIVITY, DISTRIBUTION AND GROWTH: KEY MECHANISMS, INITIAL EVIDENCE AND POLICY CHALLENGES

### OECD ARTIFICIAL INTELLIGENCE PAPERS

April 2024 No. 15

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for Economics

Park, Donghyun; Shin, Kwanho

#### Working Paper

Implications of artificial intelligence and robots for employment and labor productivity: Firm-level evidence from the Republic of Korea

ADB Economics Working Paper Series, No. 769

#### Provided in Cooperation with:

Asian Development Bank (ADB), Manila

## The simple macroeconomics of AI<sup>\*</sup>

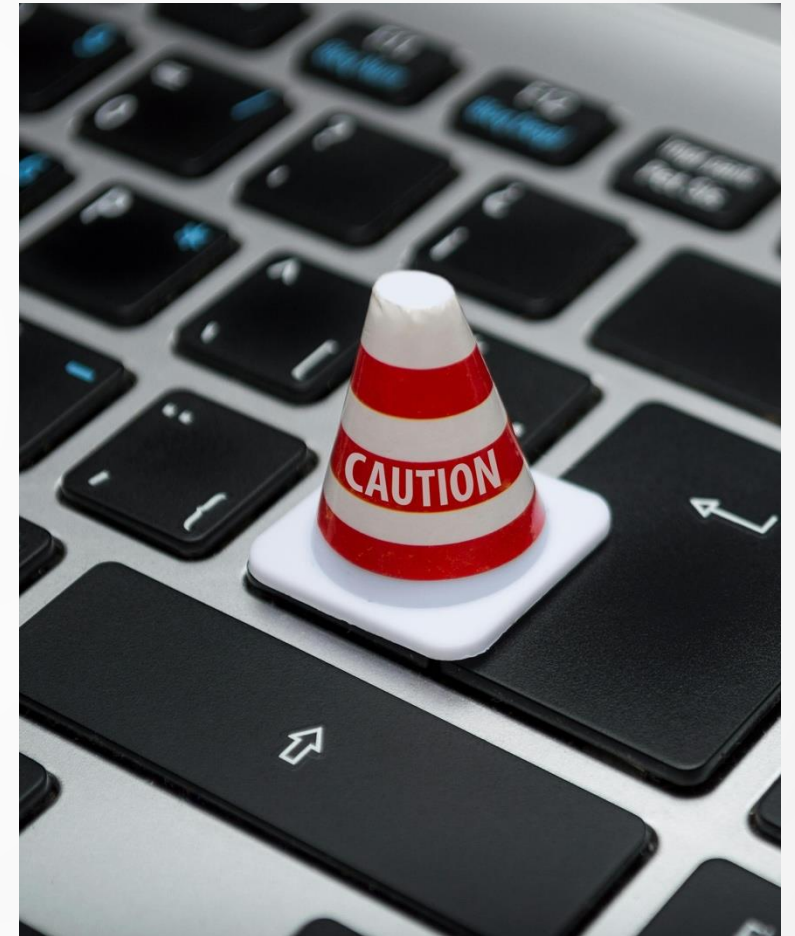
Daron Acemoglu 

Massachusetts Institute of Technology



# HOW TO NAVIGATE A SEA OF PROMISES?

- Ask questions
- Understanding one's problems
- Knowing the data
- Understanding the ideas/epistemology behind methods
- Working around institutional constraints and incentives misalignments
- Avoiding pitfalls
- Seeing through illusions





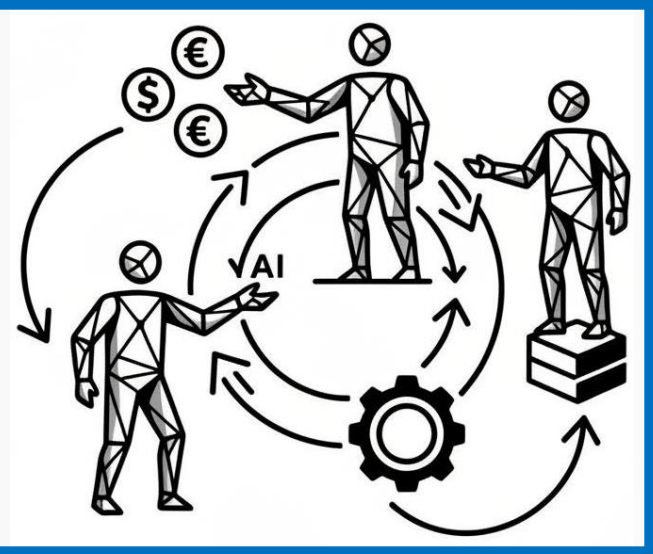


# WHAT DO WE MEAN BY AI?

Machine learning



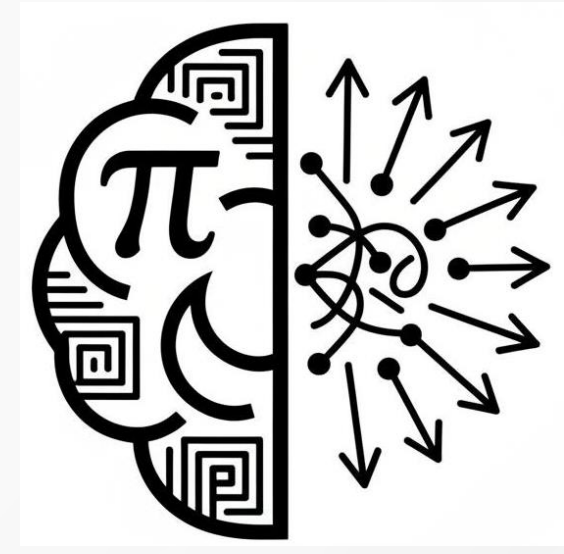
Agency



Cognition



Logic



Classification according to Russell & Norvig (2002)

A black and white photograph of a chalkboard. The number '1113' is written in white chalk on the left side. A piece of white chalk lies diagonally on the right side of the board. The word 'PITFALLS' is superimposed in white capital letters across the middle of the image.

1113

# PITFALLS



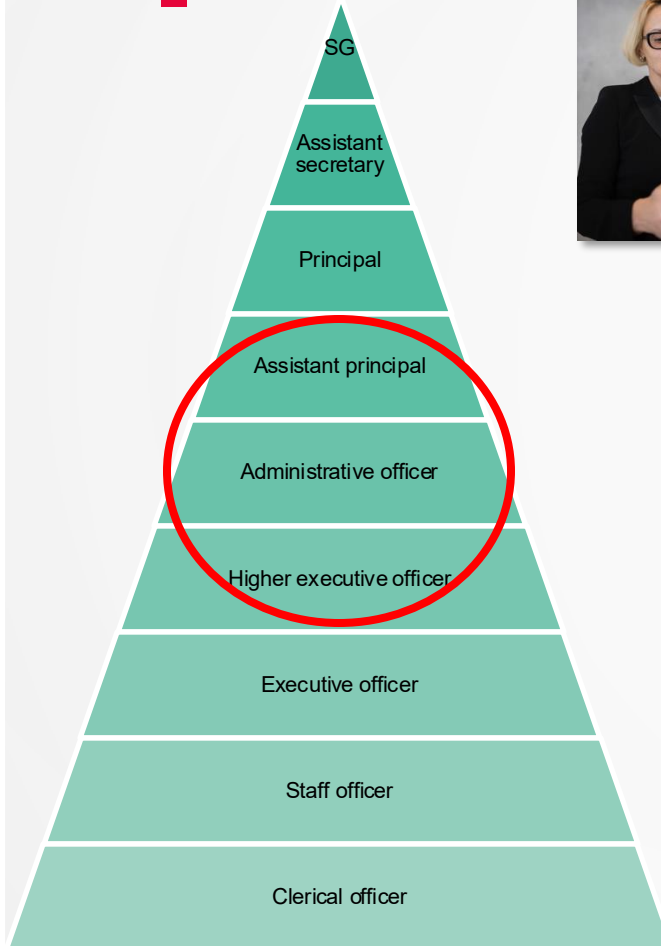
# COMMON PITFALLS WHEN ADOPTING AI

- Some common issues include bias reinforcement, hallucinations, poor replicability, lack of robustness, model drift ...
- However, most of the important issues are not inherent to methods/models, but to wrongful or careless adoptions
  - Task does not need the tool (overengineering)
  - Data are not good or the tool is not meant to work with the data
  - Hardware is not adequate
  - Contracts are imperfect
  - Skills are not ready
  - Priorities are upside down
  - Gains are marginal
  - Changes in practice are not profound





# THE INCENTIVES CURSE



A digital elephant?

- Management
- Leadership
- Alignment
- Strategic priorities
- ...





# SO MANY THINGS CAN GO WRONG

- Most of the times, inadequate adoptions are not intentional
- Institutional constraints and incentives structures set the conditions for things to go wrong:
  - Poor handover procedures
  - Bad contracts
  - Barriers to data access
  - Overwhelming paperwork
  - Prior commitments
  - Limited understanding of the method/tool





A close-up photograph of a hand holding a deck of playing cards. The hand is positioned in the center-right of the frame, with the fingers gripping the edges of the deck. The cards have a dark, ornate pattern on their backs. The background is dark and out of focus, showing a person wearing a dark jacket with a chain and a light-colored shirt. A semi-transparent dark horizontal band runs across the middle of the image, serving as a background for the title.

# ILLUSIONS





# DISGUISED PITFALLS ARE NOT NEW

**Bloomberg**

● Live TV Markets ▼ Economics Industries Tech Politics Businessweek Opinion More ▼

Opinion  
Parmy Olson,  
Columnist

## Amazon's AI Stores Seemed Too Magical. And They Were.

**TechCrunch** Latest Startups Venture Apple Security AI Apps reInvent 2025 Events Podcasts Newsletters

STARTUPS

### Fintech founder charged with fraud after 'AI' shopping app found to be powered by humans in the Philippines

Charles Rollet · 2:42 PM PDT · April 10, 2025

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PCMag editors select and review products independently. If you buy through affiliate links, we may earn commissions.

PCMag UK > News > AI

## Apple Misled Consumers on the iPhone 16's AI Features. Report Finds

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Scalefusion  
Struggling To Manage Windows Devices?  
[Try Scalefusion](#)

AI INDUSTRY STARTUPS SCANDAL

### Builder.ai collapses after revelation that its "AI" was hundreds of engineers

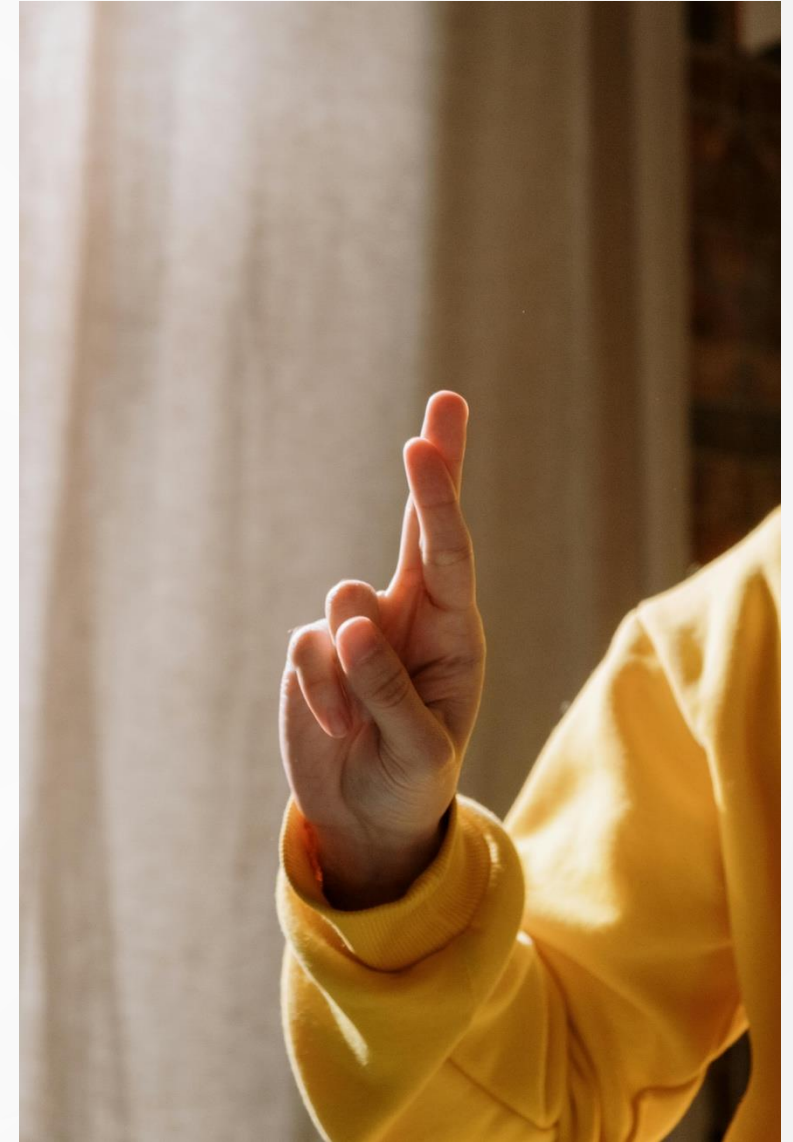
Billion-dollar implosion exposes the perils of AI hype

By Skye Jacobs June 3, 2025 at 3:33 PM | 22 comments



# ON THE ILLUSIONS

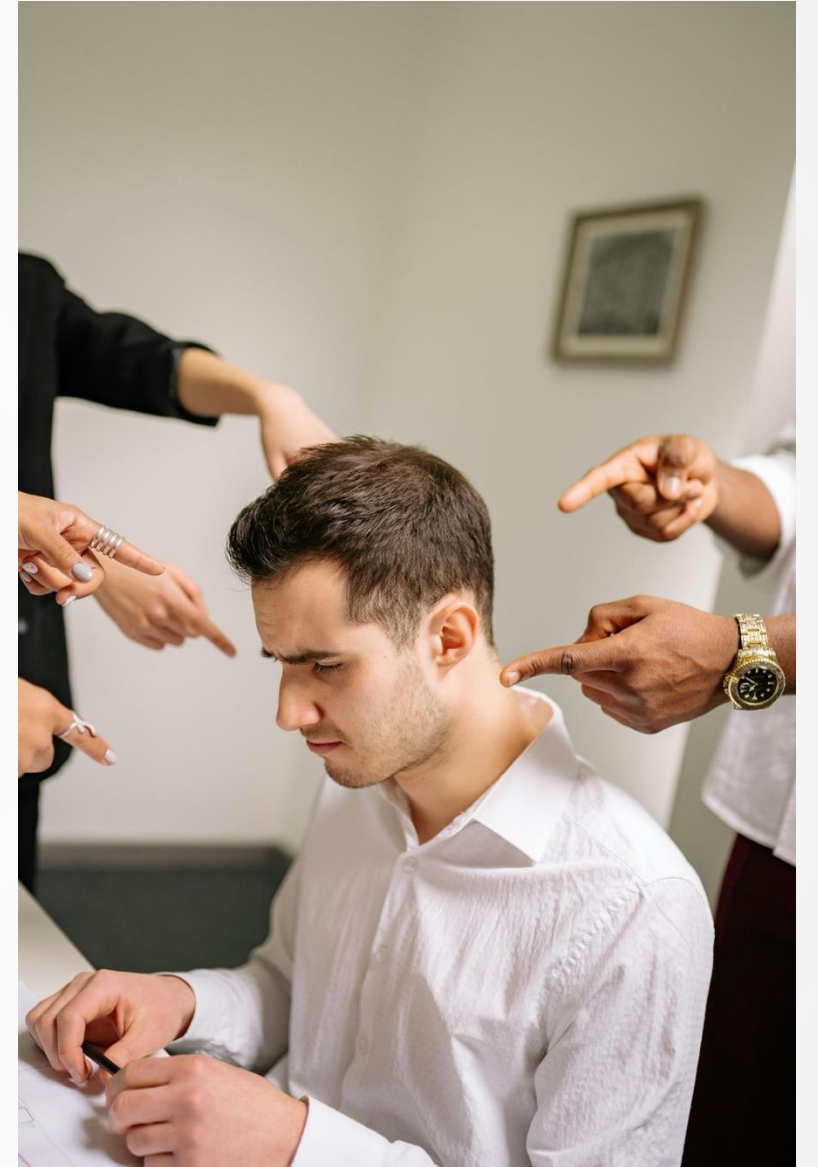
- Not necessarily intentionally misleading
- Products designed for market demand but not necessarily for policy needs
- Overblown claims and demos are not representative
- Important details are often omitted
  - Robustness
  - Uncertainty quantification
  - Training data
- The incentives curse may lead to overlook the illusions, even if one does not believe them





# AI FOR POLICYMAKING

- Public institutions should be held accountable for their policy decisions
- AI for policymaking should be subjected to the same principles of accountability and transparency
- The misalignment of incentives creates a mined field
- Seeing through the illusions can be challenging, especially without strong internal capacity
  - Short vs long term vision
  - Capacity building vs outsourcing
  - Ability to discriminate between different technologies

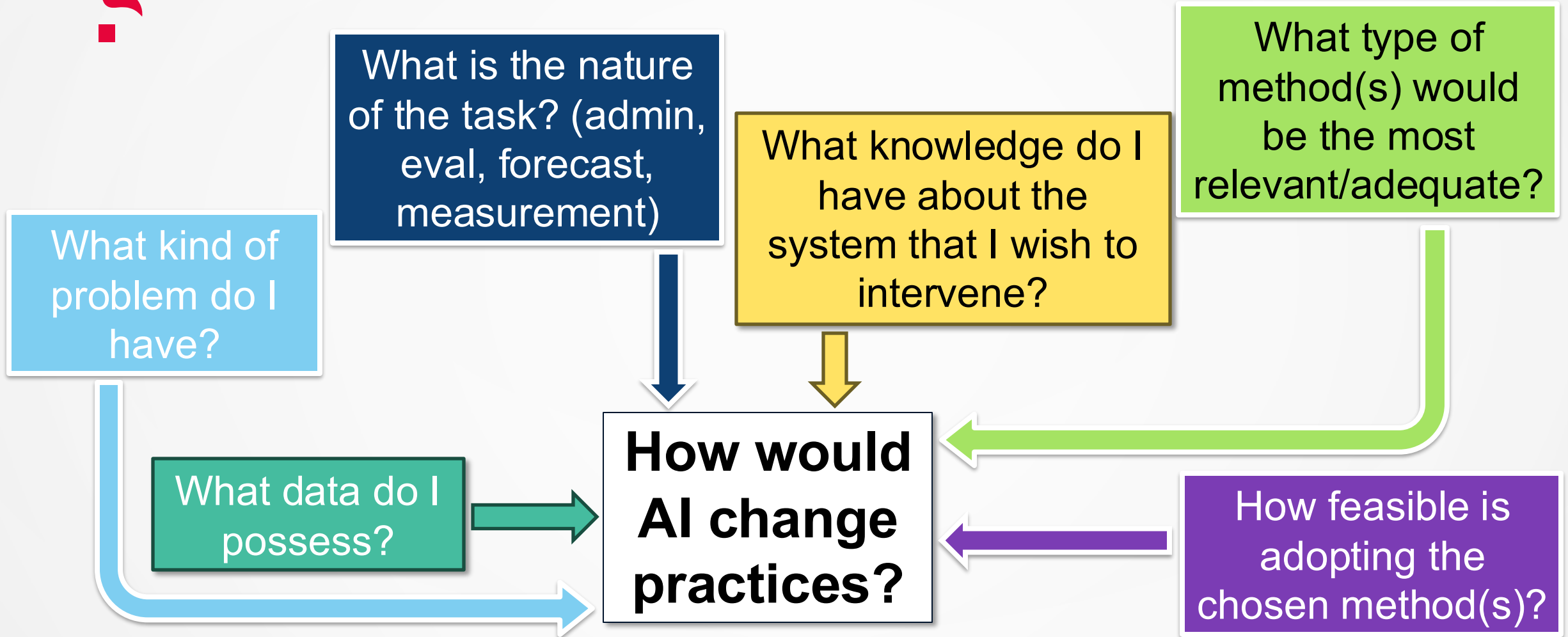




## A hand holding a red permanent marker points towards a document filled with various charts and diagrams. The document includes a pie chart, a bar chart, a line graph, a flowchart, a tree map, a progress bar, and a choropleth map. A semi-transparent dark blue banner with the text "A FRAMEWORK" is overlaid across the center of the image.



# SOME QUESTIONS WE SHOULD BE ASKING





# THE 3PS APPROACH

Three dimensions to think about the adoption of AI in policymaking:

- **Pace:** Can some methods be adopted and deployed at a faster pace than others?
- **Penetration:** Can some tools achieve a deeper degree of penetration in public organisations in terms of how generalised is their adoption?
- **Profundity:** Can adoption translate into fundamental changes in the policymakers' understanding of the world and everyday practices?







# THE 3PS SLIDE

- All models have strengths and limitations
- More specialised models may provide a better understanding at the cost of a lower capacity to be socialised
- **In the short term**, movement in the 3P space is constraint
- Trade-off between **pace of adoption**, **how broad is its penetration**, and **how profound is the change it produces on practices**

Pace ↓  
Penetration ↓  
Profundity ↑



Pace ↑  
Penetration ↑  
Profundity ↓



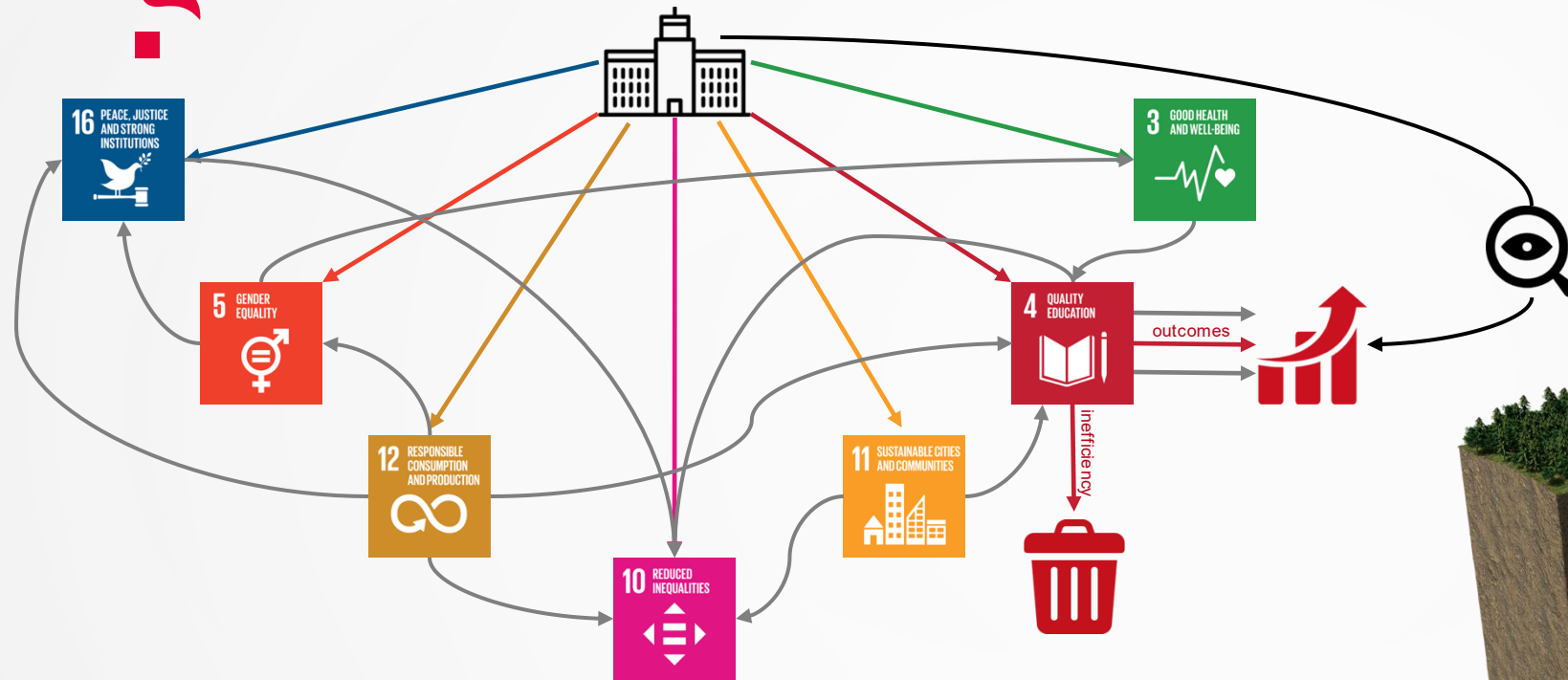
# EXAMPLE: AGENCY

- **Problem:** evaluating the impact of government spending on the SDGs (UNDP)
- **Nature of task:** measurement and evaluation
- **Data:** short time series on indicators and spending
- **Potential methods:** econometrics, machine learning, integrated assessment frameworks, CGEs, network analysis, agent computing
- **Considerations:** complex interdependencies, scalability, transparency, theories of change, data intensiveness, counterfactual analysis
- **Best choice:** agent computing





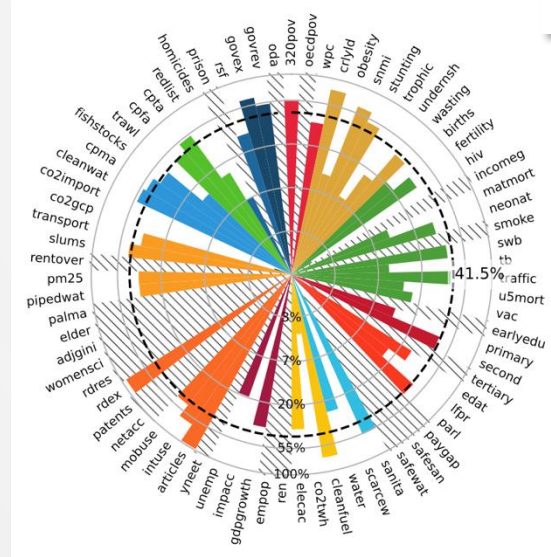
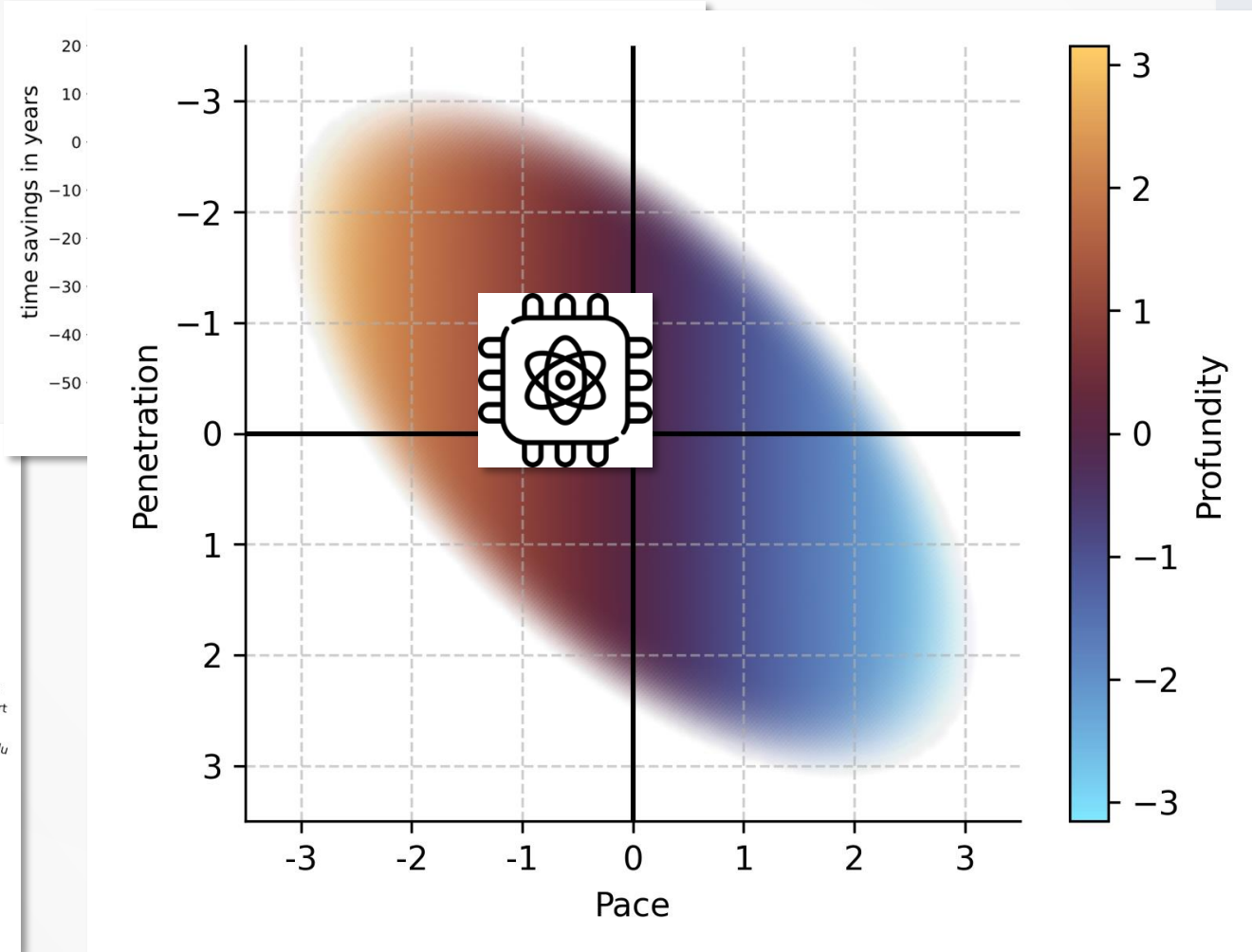
# BEYOND FORECASTING





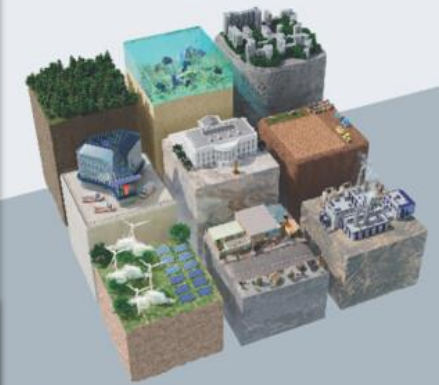


# POLICY TASKS ARE DIVERSE



## COMPLEXITY ECONOMICS AND SUSTAINABLE DEVELOPMENT

A Computational Framework  
for Policy Priority Inference



Omar Guerrero and  
Gonzalo Castañeda

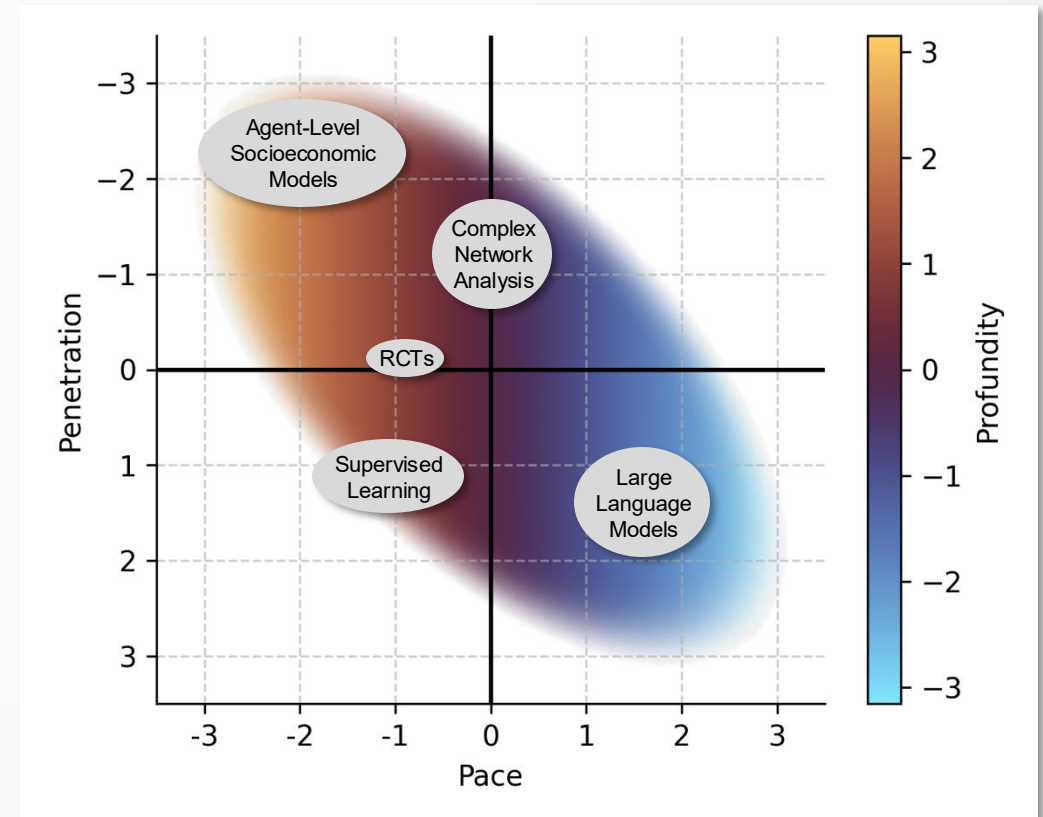
[policypriority.org](http://policypriority.org)





# SOME USEFUL QUESTIONS

- What is the nature of the task?
- Is the method/tool adequate?
- Are the data adequate?
- What pragmatic issues do I need to consider (e.g., computational resources, human capital, data access)?
- How robust is the approach?
- How feasible is its training/calibration?
- What is the value for money compared to alternatives that show marginally lower performance?
- Can we exploit economies of scale?
- **Positioning in the 3P slide is dynamic (there is such thing as right timing)**
- **Complexity of the method/tool does not determine the position in the 3Ps slide**





# CONCLUSIONS

- Successfully adopting AI and related tools is challenging
- While it is impossible to overcome all institutional constraints and incentives misalignments, asking the right questions can help in a substantial way
- As methods mature and are socialised, they move along the 3P slide, so there are good and bad times to adopt them
- The challenge is to **always** have internal capacity to ask the questions, avoid pitfalls, and see through illusions





# THANK YOU

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